

President & CEO



Overview. The Chason Group, Inc. has been retained to conduct an executive search for a professional to serve as President and CEO of the Development Authority of Elbert County, Elberton and Bowman, located in northeast Georgia. Tim Chason and Randy Cardoza are the key contacts for the executive search.

About Development Authority. The authority has recently been reorganized and refocused by local government and business community leaders. The Elbert County Board of Commissioners, City of Elberton and City of Bowman are financial investors in the authority. There are seven board members appointed by the local governments. The offices of the Development Authority are located on the Elberton Campus of Athens Technical College.

About the Position. The President and Chief Executive Officer is responsible for pursuing commercial and industrial development for Elbert County, including Elberton and Bowman. This position is also accountable for oversight and administration of the community's economic development initiatives.

Additional key responsibilities include cultivating and maintaining an economic development strategy; oversight of properties owned by the Development Authority; and fiscal accountability and administration of the organization. The professional will serve as the authority's leader to prepare and market Elbert County for economic development projects considering a potential location to create new jobs and increase the community's tax base.

In addition to new growth, the President is responsible for maintaining relationships with existing companies to keep current investments in the area and retain existing jobs. The President will serve at the pleasure of the Board of Directors.

Qualification Summary. Candidates applying for the position should possess a Bachelor's degree, ideally with an MBA or other post-graduate work, from an accredited college; or equivalent experience in real estate management, business, marketing, finance, and/or economic development.

Applicants should also have a minimum of two years of strategic leadership experience and new/expanding project management in the economic development field; successful track record of growing the tax base of a community, region or state through innovative marketing and job creation strategies.

Key Skill Sets. Communication skills in the areas of listening, verbal, written and digital are extremely important for the position. The Development Authority is also seeking an individual who has excellent collaboration and relationship building skills.

How To Apply. Candidates interested in the President's position may upload a cover letter and resume at www.thechasongroup.com. The deadline for submittal is September 20, 2019. The anticipated start date for the new professional is November 2019. Candidates may contact Randy Cardoza at 404.661.9438 or Tim Chason at 404.735.0540 for more information.